Grantmakers of Kentucky 9th Annual Meeting
August 6–7, 2019 | Lexington, KY

MAKE IT COUNT
Tools for Achieving Long-Term Impact

Grantmakers of Kentucky
In Partnership with the SOUTHEASTERN COUNCIL OF FOUNDATIONS
A Look Back…
A diversity of topics, organizations, places, issues and expertise...

...and it keeps getting better
There’s a **New Way** to Bring Kentucky Grantmakers Together

Get connected with, engaged in and Inspired...

“Championing an informed culture of giving and vibrant independent sector in Kentucky”

**Civic Innovation in the Commonwealth:**
Strategies & Insights for Kentucky Grantmakers
We’ve traveled the state…
From East….
...to West

- 2016: Pikeville
- 2017: Lexington
- 2018: Bowling Green
- 2019: Lexington
- 2020?

??
Along the way, we began to institutionalize our GOK

- Memorandum of Understanding with Southeastern Council of Foundations
- Professional Graphics and Brochures and Programs
- Save the Date
- Moved to Two-Day Format
- Bus Tours and Site Visits
National thought leaders believe in and support our gathering to learn from each other

Authors
Philanthropic Support Organizations
Consultants
Scholars
Legislators
Regulators
Philanthropists
CEOs
National organizations take notice and come to the Bluegrass state
People in the field of consequence, eager to meet with philanthropic leaders in Kentucky

Elizabeth Boris
Marcus Owens
Andrew Schultz
Jeff Moore
Chris Gates
Kathleen Enright
Sandra Swirski
Sue Santa
Mark Sedway
Rob Collier
Janine Lee
Gene Wilhoit
And local and regional leaders too!

Sandra Mikush
Stephen Reily
Dot Ridings
David A. Jones
Hon. Jim Gray
Perry Papka
Griffin VanMeter
Christen Boone
Ben Chandler
Danielle Clore
Hugh Archer
Pete Bird
What we’ve talked about over the years

What we’ve talked about over the years

Civic Engagement and Funders – The Big Picture
Disaster Preparedness
Education
Impact and Effectiveness
Value of Statewide Associations
Increasing Philanthropy in Kentucky
Good Giving
Collective Impact
Economic Mobility
TED Talks on Many Subjects
And so much more!

Mission Related Investments
Local Community Investments
Emerging Issues for Our State
Public Policy
National Legislation and Regulation
Politics
Legal Compliance
Collaboration in Appalachia
Environment
Walking Tours
Bus Tours
Some of our sponsors

Jewish Heritage Fund for Excellence

THE GHEENS FOUNDATION
Some of our sponsors
Our first meeting at the Brown Hotel
People and places over the years
We have momentum and there is more to come!
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MAKE IT COUNT
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Kathleen Enright
President & CEO | Council on Foundations
Grantmakers of Kentucky 9th Annual Meeting
August 6–7, 2019 | Lexington, KY

MAKE IT COUNT
Tools for Achieving Long-Term Impact
Politics, Policy and Philanthropy

Presented by:
Sandra Swirski
Urban Swirski & Associates
Overview

• Lay of the Land

• Where Do We Go from Here?

• Call for Action
Lay of the Land -- House

• Pelosi’s One Thing – prove the Dems can lead, and with better ideas
• Hearings and oversight of the Trump Administration
• Will they or won’t they, Impeach?
• Tea-Party, Democratic-style
Lay of the Land -- Senate

- Back to 60 votes to pass anything
- 53 Rs makes it easier to fill a SC seat
- Chairman Grassley back in the driver’s seat
- Can McConnell hold onto his seat?
Ten Most Unpopular Senators

<table>
<thead>
<tr>
<th>Rank</th>
<th>Senator Name</th>
<th>Party</th>
<th>Approval Rating</th>
<th>Disapproval Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mitch McConnell</td>
<td>R - KY</td>
<td>36%</td>
<td>50%</td>
</tr>
<tr>
<td>2</td>
<td>Susan Collins</td>
<td>R - ME</td>
<td>45%</td>
<td>48%</td>
</tr>
<tr>
<td>3</td>
<td>Bob Menendez</td>
<td>D - NJ</td>
<td>34%</td>
<td>42%</td>
</tr>
<tr>
<td>4</td>
<td>Joe Manchin</td>
<td>D - WV</td>
<td>45%</td>
<td>42%</td>
</tr>
<tr>
<td>5</td>
<td>Elizabeth Warren</td>
<td>D - MA</td>
<td>49%</td>
<td>41%</td>
</tr>
<tr>
<td>6</td>
<td>Lisa Murkowski</td>
<td>R - AK</td>
<td>41%</td>
<td>40%</td>
</tr>
<tr>
<td>7</td>
<td>Jon Tester</td>
<td>D - MT</td>
<td>47%</td>
<td>40%</td>
</tr>
<tr>
<td>8</td>
<td>Roy Blunt</td>
<td>R - MO</td>
<td>37%</td>
<td>39%</td>
</tr>
<tr>
<td>9</td>
<td>Rand Paul</td>
<td>R - KY</td>
<td>40%</td>
<td>39%</td>
</tr>
<tr>
<td>10</td>
<td>Chuck Grassley</td>
<td>R - IA</td>
<td>44%</td>
<td>39%</td>
</tr>
</tbody>
</table>
But...

- Although there are a lot of distractions, such as the Mueller investigation and search for President Trump’s tax returns, Washington has been surprisingly productive in the first two years of Trump’s term.
- 443 bills passed under Trump, versus 385 for Obama and 383 for W. Bush in the same time
Many Deals Cut in 2017-18

<table>
<thead>
<tr>
<th>HOUSE</th>
<th>MAJOR BIPARTISAN BILLS ‘17-‘18</th>
<th>SENATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>419</td>
<td>Russia &amp; Iran Sanctions</td>
<td>98</td>
</tr>
<tr>
<td>408</td>
<td>Water Resources Development Act</td>
<td>99</td>
</tr>
<tr>
<td>398</td>
<td>FAA Reauthorization</td>
<td>93</td>
</tr>
<tr>
<td>398</td>
<td>Stop Enabling Sex Traffickers Act</td>
<td>97</td>
</tr>
<tr>
<td>396</td>
<td>Opioid Epidemic</td>
<td>99</td>
</tr>
<tr>
<td>369</td>
<td>Farm Bill</td>
<td>87</td>
</tr>
<tr>
<td>358</td>
<td>Criminal Justice Reform</td>
<td>87</td>
</tr>
<tr>
<td>347</td>
<td>Veterans’ Health Choice</td>
<td>92</td>
</tr>
<tr>
<td>266</td>
<td>Children’s Health Insurance Program</td>
<td>81</td>
</tr>
<tr>
<td>258</td>
<td>Dodd-Frank reforms</td>
<td>67</td>
</tr>
<tr>
<td>256</td>
<td>“Grain Glitch” (tax fix)</td>
<td>65</td>
</tr>
</tbody>
</table>
Lay of the Land – White House

• With divided government, Trump is finding common ground with Democrats to advance legislative agenda
  – Ex. Debt ceiling and budget

• Where there is no common ground, expect more regulations and executive orders
  – Ex. Immigration policy

• In the leadup to 2020, expect Trump’s actions/reactions to be more dramatic
Ways and Means and Finance – have sole jurisdiction over how nonprofits are taxed and how they are governed

- New Chairman, Cong. Richie Neal (D-MA) already held hearing about impact of tax reform on the sector
- New Chairman Sen. Grassley (R-IA) already began investigation on conservation easements
Our sector talks a lot about tax policy and governance policy. Why?

These may not be the most important public policy issues, but they’re probably the most tangible.

We understand how paying more in taxes and penalties means less for programs and those we serve. And we don’t need those in government, who’ve never run a c3 organization, arbitrarily replacing our judgment with theirs.
Lay of the Land – Our Issues

• Giving Incentive Ideas Galore
  – Independent Sector/IU School of Philanthropy highlighting 5 to consider
  – New Generosity Commission expected to add their voice/proposals
  – ARNOVA proposals
  – House and Senate bills
Taxpayers Eligible to Get a Charitable Deduction

Source: *The Chronicle of Philanthropy* “Share of Taxpayers Claiming Charitable Deduction Plunges to 8.5 Percent, Study Shows” 7.22.19
Lay of the Land – Our Issues

• Donor-Advised Funds
  – Lots of interest in knowing who the donor is
    • Federal regulations are coming
    • States are pushing for more information
  – Plenty of criticism about no payout requirement
Lay of the Land – Our Issues

• New Taxes on Non-Profits

  – Penalty tax on the compensation of family foundation officers... but only if they work for the family business too

  – Tax on Parking for Employees
OVERALL GRANTS Per Capita, Per Year, 2011-2015

- AL: $30
- SC: $39
- KY: $39
- FL: $41
- MS: $41
- LA: $53
- All South: $60
- AR: $64
- TN: $66
- VA: $70
- TX: $70
- NC: $71
- GA: $78
- OK: $85
- All US: $107
- CA: $111
- NY: $194

@SouthernGrants @NCRP

36
Comparing Kentucky

Percent of Income, Roughly

Mississippi, Tennessee, Alabama, Arkansas, Georgia, South Carolina, Florida, Louisiana, North Carolina, Kentucky, USA, Virginia
Where Do We Go From Here?

• Build our case for an expanded/new giving incentive
  – We can prove declining # of donors
  – Studies on winners and losers in progress
  – Awaiting IRS data that shows declining $$
  – SECF on disproportionate impact on Southern Philanthropy

• Put points on the board on other issues
Call For Action

It may seem to the casual observer that the rancor and divisive rhetoric in DC has ground the wheels of progress to a halt.

So why bother adding policy meetings to your to-do list?

Because there is plenty of bipartisan work that is being done, and it’s relegated to your morning paper’s back pages and to the last segment in your favorite news show. Agreement in DC doesn’t sell or drive ratings. Name-calling and obstruction does.

But the smart money knows this and doesn’t sit home waiting for the rainbows and unicorns. Instead, they press their case.
Call for Action

• Try taking it up a notch
  – If you haven’t been to FOTH, try it
  – If you’ve been to FOTH, try a local meeting
  – Plenty of webinars on policy
    • Organizational-related
    • Mission-related
Last Word

As an American citizen you have an obligation to cast your vote. As a leader of an organization you have an obligation to protect it from being upended. If you don’t engage in policy, then don’t complain when government makes a decision that upends your organization.
Election 2020

“This one is going to make the 2018 election look like a middle school student government campaign.”
Democrats Still Making Up Lost Ground

*Source: Based on data from CNN.com and NCSL.org*

- Senate -4.1%
- House -3.4%
- Leg. -21.3%
- Gov. -17.8%
House and Senate in 2020

• House flips back to Republican control?
  – 31 Democrats up for reelection in Trump districts, and there are only 3 Republicans up in Clinton districts.

• Senate looks better for Dems, who only need to flip four seats, with 22 Rs up for reelection and only 12 Dems up.
The Candidates

CNN Democratic debate stages are set

First night

WILLIAMSON
RYAN
KLOBuchar
BUTTIGIEG
SANDERS
WARREN
O’ROURKE
HICKENLOOPER
DELANEY
BULLOCK

Second night

BENNET
GILLIBRAND
CASTRO
BOOKER
BIDEN
HARRIS
YANG
GABBARD
INSLEE
DE BLASIO
Historical Perspective

- Dems elect young candidates

- In the past six decades, Democrats succeeded only in electing candidates 53 years old or younger

- Of the top tier contenders -- Sanders, Biden, Warren don’t fit the bill. Harris and Mayor Pete do.
More Historical Perspective

In the past 11 presidential elections, the candidate with fewer years of experience in Washington has won nine times.

George H.W. Bush's first-term win and Barack Obama's re-election were the exceptions.
Joe Biden has spent more years as a Washington politician (44) than any Presidential nominee in U.S. history.

* Source: Axios 7.16
The Economy Matters

• Every incumbent President since FDR has won if he avoided a recession in the lead-up to an election year.

• “His antics, mannerisms, and personality I could do without, our economy would have to really crash for me to vote against him.” Swing voter in Michigan
In a recent poll, 33% of people said the economy is getting better overall, and 49% said they approve "somewhat" or "strongly" of Trump's handling of the economy.

*Economist/YouGov survey July 14-16*
Since Trump took office, positive economic views have surged among Republicans, sagged among Democrats

% who rate national economic conditions as excellent or good


PEW RESEARCH CENTER
Takeaways

• KY – and your sister southern states -- have the biggest stake in what happens with givers and giving incentives.  
• KY (and the south’s ) many influential lawmakers must be informed of what’s at stake.  
• Work IS getting done in Washington. Don’t get distracted by the headlines.
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Tools for Achieving Long-Term Impact
WE ARE THE ALLIANCE!
History and Context

• **MS Association of Grantmakers:**
  - Representing about 75% of the philanthropic funds in Mississippi
  - From “chat and chew” to carefully constructed service to our members
  - May 2012 Presentation to Board
    - Challenge: Lack of clarity re: relationship to non-profit sector

• **MS Center for Nonprofits:**
  - More than 25 years serving the nonprofits of the state
  - 2012 board discussion
    - Challenge: Organizational sustainability
    - Challenge: Statewide program delivery to increase capacity building support to nonprofits

**Opportunity:**
Creating a more formalized working relationship between MAG and the MS Center for Nonprofits
“Two Sides of the Same Coin”
Philosophy

• **MAG focus:** Working with philanthropy about how to effectively and appropriately:
  • Identify nonprofit organizations for potential investments
  • Conduct due diligence
  • Make wise investment decisions
  • Manage the grantmaking process
  • Ensure accountability related to the investments

• **Center focus:** Working with nonprofit organizations to:
  • Increase knowledge and competence about nonprofit governance, management and operations, including:
    • Leadership
    • Organizational and staff development,
    • Capacity building, including how to interact most effectively with potential funders and how to approach philanthropy as part of a fundraising strategy.
Mission, Vision and Values

• **Our Vision**: We have effective and efficient nonprofit and philanthropic organizations throughout the state that are *working together* to improve the lives of the people and communities of Mississippi.

• **Our Mission**: Our mission is to serve, build capacity, and foster collaboration in Mississippi’s nonprofit and philanthropic communities.

• **Our Values**: Diversity and Inclusion, Transparency, Innovation, Collaboration, Use of Best Practices, and a Focus on Quality.
The Alliance

- Annual nonprofit assessment and custom research, data analysis & reporting
- Online repository of nonprofit, foundation and donor profiles
- Nonprofit and funder training and technical assistance
- Partnership with Secretary of State’s Office to strengthen the sector
- Nonprofits sharing their ideas/approaches with donors and funders
- Curation of community and statewide conversations on social issues (e.g., Ted Talk)
- Idea development/Innovation space/Virtual Incubation
- Nonprofit/funder membership and affinity group development & meeting facilitation
The Alliance’s “Influence” Work: Understanding the Continuum

• What is meant by the continuum?

• What is the structure through which “influence” work happens?

• What is The Alliance role in the “influence” work?

• What are examples of work on the continuum?

• What challenges have been most prominent?
Examples of “Influence” Work

• Minimal Effort
  ➢ United Way’s Joint Letter to Elected Officials

• Medium Effort
  ➢ Education Affinity Group’s Gubernatorial Conversations

• Intense Effort
  ➢ Community Foundation Affinity Group’s Endow MS Legislation
Minimal Effort: United Way Letter

• What:
  ➢ Jointly signed letter to all elected officials expressing importance of early childhood and preschool education

• The Alliance’s Role:
  ➢ Convene the affinity group
  ➢ Facilitate the conversation
  ➢ Capture group’s thinking
  ➢ Draft letter
  ➢ Send letter out for review and then redraft until finalized
  ➢ Collect signatures
  ➢ Deliver to elected officials
Medium Effort

• What:
  ➢ Education Affinity Group’s effort to partner with MS Public Broadcasting (MPB) to broadcast conversations on education with gubernatorial candidates

• The Alliance’s Role:
  ➢ Convene the Education Affinity Group (EAG)
  ➢ Facilitate the conversation about possibilities
  ➢ Capture the group’s thinking
  ➢ Draft concept paper and send out for review/comment, then redraft until final
  ➢ Contact MPB about the potential partnership and secure commitment
Secure proposal and budget from MPB
Review proposal and secure funding
Communicate with EAG members about agreement(s)
Work with MPB’s production team to secure candidates for conversation and arrange logistics
Intense Effort

• What:
  ➢ Community Foundation Affinity Group’s Endow MS legislation

• The Alliance’s Role (Year 1):
  ➢ Convene the affinity group
  ➢ Facilitate the conversation
  ➢ Capture group’s thinking
  ➢ Develop task/timeline for the effort
  ➢ Research other Endow efforts (starting with KY)
  ➢ Conducted Transfer of Wealth (TOW) study
  ➢ Organized data from TOW study into legislative district focus
  ➢ Develop a proposed legislation framework based on research
  ➢ Facilitate affinity group conversations regarding framework
Intense Cont’d

- Draft key legislation components based on conversations
- Develop legislative strategy: sponsors, champions, “influencers”
- Engage legislation sponsors and meet with potential champions
- Develop strategy to engage CF board members as key “influencers”
- Create communications plan and collateral material
- Work intensely with legislative bill writers to ensure proposed legislation was inclusive of the components desired
- Coordinated meetings with Governor, Lt. Governor, Speaker of the House, and other key committee members from both House and Senate
- Coordinated and managed multiple conference calls and meetings with CF members and other stakeholders during the legislative session
Collected impact stories from CF’s and turned into collateral material to be used in conversations with legislators

Developed and coordinated tracking process/tool to document legislative contacts

Engaged Lt. Governor’s wife in our effort (we’re shameless)

Cried when the legislation did not come out of committee at the last moment during the session

Regrouped and vowed to make it happen in year 2

Year 2

All the above with more intensity and without the research

Celebrated wildly when it passed
Key Challenges

• Staffing
• Funding
• Lack of experience in the “influence” arena
• Maintaining other on-going work
• Lack of understanding legislative process, particularly the committee process
• Influencing the Lt. Governor
• Herding cats
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### Comparison of Cost/Reach

**Example: Colorado Health Foundation / Healthier Colorado**

<table>
<thead>
<tr>
<th>Type of Intervention</th>
<th>Projected Increase in Physical Activity*</th>
<th>Cost of Intervention</th>
<th>Number of Children Reached</th>
<th>Projected Cost/ Child/ Minute of Increased PA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Require Daily Physical Education in Schools</td>
<td>23 minutes</td>
<td>$131,368 (projected cost for a local campaign in Aurora Public Schools)</td>
<td>37,389 (2012-2013 APS student count)</td>
<td>$0.15</td>
</tr>
<tr>
<td>Modify School Playgrounds</td>
<td>6 minutes</td>
<td>$153,800 (median cost/ active play area project)</td>
<td>505 (average size of APS elementary school)</td>
<td>$50.76</td>
</tr>
</tbody>
</table>
Special Thanks to Our Sponsors

The Gheens Foundation

The Greater Clark Foundation

Jewish Heritage Fund for Excellence

Foundation for a Healthy Kentucky

James Graham Brown Foundation

Grantmakers of Kentucky

In Partnership with the Southeastern Council of Foundations
Counting for Dollars 2020
16 Large Federal Assistance Programs that Distribute Funds on Basis of Decennial Census-derived Statistics (Fiscal Year 2015)

Kentucky

Per Capita: $2,021
2000 Census

- Kentucky self-response 72%
- Both short and long form
- 2005 American Community Survey (monthly survey)

2010 Census

- Increased KY’s response 77%
- 192 Complete Count Committees
- Trusted voices in the community

2020 Census

- Online Response Options
- Online Recruiting/ Training
- APRIL 1st 2020 IS CENSUS DAY
Why nonprofits?

Kentucky nonprofits are uniquely qualified to mobilize hard-to-count populations for the 2020 Census...
Why nonprofits?

Nonprofits also understand they will be left trying to fill in the gaps resulting from funding cuts...
Why the census matters to funders?
Funders’ Committee for Civic Participation – 2020 Census Funder Toolkit

• Facilitates monitoring and enforcement of issues in your grant-making portfolio

• Ensures a targeted flow of government and business resources to complement foundation investments.

• Strengthens your grantees’ internal capacity and external influence.
**KNN’s Nonprofits Count Initiative**

**Goal:** Help ensure a complete, accurate 2020 Census count in Kentucky through nonprofit engagement

- Create an opportunity for nonprofits across Kentucky to connect, collaborate and engage
- Maximize partnerships and collaborations
Kentucky Nonprofits Count Initiative

Count Me In KY 2020 Nonprofit Coalition

- Advocacy Action Network
- Association of Kentucky Independent Colleges and Universities
- Catholic Charities of Louisville, Kentucky Office for Refugees
- Child Care Council of Kentucky
- Feeding Kentucky
- Foundation for a Healthy Kentucky
- Kentucky Association of Counties
- Kentucky Head Start Association
- Kentucky Health Resources Alliance
- Kentucky League of Cities
- Kentucky Nonprofit Network
- Kentucky Public Library Association
- Kentucky Voices for Health
- Kentucky Youth Advocates
- Prevent Child Abuse Kentucky
- Prichard Committee for Academic Excellence
- United Way of Kentucky
Kentucky Nonprofits Count Initiative

www.kynonprofits.org/census2020
Kentucky Nonprofits Count Initiative

www.kynonprofits.org/census2020
Ways funders can engage:

Adapted from Council of Michigan Foundations

• **Educate** – Share resources with your grantees to encourage nonprofit get-out-the-count efforts in your community via social media, at events, link to the Coalition’s tools on your website.

• **Advocate** – Encourage local/regional government leaders to form complete count committees to raise awareness about the census and increase participation. Recommend nonprofit representatives engage with hard-to-count communities to serve on the committees.

• **Champion** – Communicate the importance of the census and participation. Report any potential disinformation campaigns seeking to reduce participation in the census.

• **Partner** – Collaborate with nonprofits that represent hard-to-count populations to ensure that their voices are heard. Consider hosting a Census Solutions Workshop with the U.S. Census Bureau.

• **Promote** – Provide information about census bureau job opportunities on your website and to your grantees and other networks to encourage hiring from within hard-to-count populations.

• **Fund** – Provide support to existing grantees for get-out-the-count efforts and/or invest in local/statewide efforts. Create special funding opportunities and consider additional resources to current grantees to add census outreach to their ongoing work.

• **Leverage** the influence you and your foundation trustees have to talk about the importance of the census, including op-eds on why the census is important.
Tips for funders investing in census work
Adapted from Council of Michigan Foundations

EXISTING GRANTEES

• Educate your grantees on the importance of census data in relation to funding for programs that affect their work. Help spread the word about the Nonprofit Coalition’s resources to assist them in incorporating outreach into their daily operations.

• Provide additional funds to support census capacity-building activities for grantees to be well-prepared to be the trusted voice with their communities, encouraging community members to complete the census.

• Provide additional funds to support tools and human resources for them to conduct get-out-the-count efforts. For example, a nonprofit may need to purchase iPads and hot spot Wi-Fi, a social service organization may need extra time built into visits, and staff and volunteers will need to be trained.

• Advocate for grantees to be included in local/regional/state census advisory committees.

• Ask for updates on grantees’ census-related efforts at regular intervals to understand how their work is going and where additional support or connections may be beneficial.

NEW GRANTEES

• Understand the most at risk for an undercount in your community, then seek out potential grantees who are trusted in those communities.

• Support get-out-the-count efforts as well as the capacity building and tools needed to conduct the work.

• If there is an opportunity for pooled funding, designate the grantee and provide support for them to serve as the lead for a nonprofit-led campaign that oversees all elements of the work. Their work should include communications, training and technical assistance for nonprofits, grantmaking strategy, collaboration with government and data collection.
KENTUCKY NONPROFIT NETWORK & GRANTMAKERS OF KENTUCKY present the 3rd annual (c)(3) Public Policy Summit

U of L Event & Conference Center - Shelby Campus
Founders Union Building, 450 Whittington Parkway, Louisville
9:00 a.m. - 4:00 p.m. EST
KNN Members: $80
Potential Members: $95
https://www.kynonprofits.org
CivicLex is a nonprofit civic education organization working in Fayette County to provide better access to civic information, and to build relationships across the spectrums of people, power, and process.
Constellation Model
Information
Relationships
2018

CivicLex engaged with well over 9,000 Fayette Countians on civic issues.

Over 170 Fayette Countians attended one of our workshops on the city budget.

Residents spent 276,541 minutes reading about civic issues on our Info Hub.

One out of every 30 election voters used our Election Hub to help decide their vote in local council, constitutional, and judicial races.

487 residents spent over 70,000 minutes talking about civic issues with their neighbors in our workshops.
2019 - 2020

WeCountLex Census 2020
Questions?

Michelle Elison, US Census Bureau:
michelle.l.elison@census.gov

Danielle Clore, Kentucky Nonprofit Network:
www.kynonprofits.org/census2020
CountMeInKY2020@kynonprofits.org
danielle@kynonprofits.org

Richard Young, CivicLex:
www.civiclex.org
Richard@civiclex.org
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